



# Sales Vice-President - Trade, Broadcasting And Other Services

**Posted by: Charton Hobbs Group**

**Location: Mississauga**

**Salary: \$61.55 Per Hour**

**Job ID:** YJ2562879

**Posting Date:** 04-Sep-2024

**Expiry Date:** 30-Aug-2025

**Education:** Bachelor's degree

**Language:** English

**Vacancies:** 1

**Experience:** 3 years

**Job Type:** Full Time

## Job Description

## Job Details:

### Sales Vice-President

<b>Employer:</b>	<b>Authentic Wine &amp; Spirits Merchants Inc./ Authentic (a division Charton Hobbs Group).</b>
<b>Location:</b>	<b>Mississauga, Ontario</b>
<b>Salary:</b>	<b>61.55 hourly/ 40 hours per week</b>
<b>Job Type:</b>	<b>Full Time, Permanent Employment</b>
<b>Start Date:</b>	<b>As soon as possible</b>
<b>Language:</b>	<b>English</b>
<b>Minimum Education:</b>	<b>Secondary (high) school graduation certificate</b>
<b>Position Available:</b>	<b>1</b>
<b>NOC Group:</b>	<b>00014 - Senior managers - trade, broadcasting and other services</b>

As Sales Vice-President for Trade, Broadcasting, and Other Services, you will drive revenue growth by developing and executing strategic sales initiatives. You will lead a high-performing sales team, manage key client relationships, and analyse market trends to optimize sales processes. You will also collaborate across departments, represent the company at industry events, and ensure compliance with industry regulations to meet and exceed targets.

## Responsibilities:

Allocate material, human and financial resources to implement organizational policies and programs  
Authorize and organize the establishment of major departments and associated senior staff positions  
Co-ordinate the work of regions, divisions or departments  
Represent the organization, or delegate representatives to act on behalf of the organization, in negotiations or other official functions  
Select middle managers, directors or other executive staff; delegate the necessary authority to them and create optimum working conditions  
Establish financial and administrative controls; formulate and approve promotional sales campaigns; and approve overall human resources planning

## Requirements:

- Bachelor's degree
- Experience: 3 years to less than 5 years

To apply, please submit your resume [ptrivedi@chgroup.ca](mailto:ptrivedi@chgroup.ca). We thank all applicants for their interest in this position, however, only those selected for an interview will be contacted.

To apply for this job vacancy, please send your resume along with a cover letter and a reference letter from your previous employer to the following email: [ptrivedi@chgroup.ca](mailto:ptrivedi@chgroup.ca)

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