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Sale Representative

Posted by **Clay Hill Equipment Inc.**

Job Details

Posting Date: 03-Dec-2024

Closing Date: 23-Dec-2024

Location: Doaktown

Salary: \$25 Per Hour

Job Requirements

Education: High School Certificate

Language: English

Years of Experience: 1 year

Vacancy: 1

Job Type: Full Time

Job ID: YJ1815262

Job Description

Responsibilities:

- Estimate costs of installing equipment
- Estimate or quote prices, credit or contract terms, trade-in allowances, warranties and delivery dates
- Oversee the preparation of sales and orders
- Prepare sales or other contracts
- Assess client's needs and resources to recommend the appropriate goods or services
- Develop reports and proposals to illustrate benefits from use of good or service
- Represent companies that export and import products or services to and from foreign countries
- Conduct sales transactions through Internet-based electronic commerce
- Estimate or quote prices, credit or contract terms, warranties and delivery dates
- Provide input into product design where goods or services must be tailored to suit client's needs
- Consult with clients after sale to provide ongoing support
- Reach to clients after sale or signed contracts to provide ongoing support
- Review and adapt information regarding product innovations, competitors and market conditions
- Train customers' staff in the operation and maintenance of equipment
- Provide clients with presentations on the benefits and uses of goods or services

Job Details:

Employment Type: Full-time, year-round

Pay: Starting at \$25.00 per hour

Work Hours: 35-40 hours per week

Overtime: 1.5 times the regular rate for hours worked over 8 hours per day and 44 hours per week.

Vacation Pay: 4% of base wages

Vacation: Two weeks of paid vacation per year

Requirements:

At least 1 year of sale experience or related experience.

Good in communication and problem solving.

Good customer service.

Ability to work efficiently and with attention to detail.

Capable of working both independently and as part of a team.