



Sales Representative (Richmond)

Posted by: Sleep Country Canada

Location: Vancouver

Salary: \$\$70,000 Per Year

Job ID: YJ3386594

Posting Date: 27-Feb-2026

Expiry Date: 26-Aug-2026

Education: Diploma

Language: English

Vacancies: 2

Experience: 1 year

Job Type: Full Time

Job Description

Complete job description

At Dormez-vous/Sleep Country Canada (SCC/DV), we are motivated daily by our vision to promote sleep as the key to healthier and happier lives, enabling everyone to achieve better tomorrows via better tonights, and our mission to improve lives by awakening Canadians to the power of sleep.

We are expanding on our 30-year legacy of caring for one another and our customers' sleep requirements with passion and dedication to be the best we can be, guided by our values: We CARE About People; We WIN Together; We DREAM Big, and We DELIVER with Excellence. To be Canada's top sleep partner, we make investments in our sleep ecosystem, cutting-edge goods, top-notch customer service, communities, and diverse, top-notch staff.

As we continue to shape the future of sleep wellness, we are seeking a new member to join our outstanding team.

In this open position, you will:

Interact with clients to learn about their requirements and desires and advertise our high-quality goods and services.

Through product display, restocking, and shop maintenance, we make sure our stores are consistently aesthetically pleasing.

Help receive, arrange, and finish inventory counts to guarantee precise stock levels.

Collaborate as a sales team to surpass objectives and standards.

Qualifications and experience that we are looking for:

Having one to three years of experience in sales, retail, and/or customer service is ideal, but it's not required since we'll invest in the appropriate candidate!

A strong customer focus and an upbeat, cheerful mindset

Be aspirational and prepared to dedicate yourself to lifelong learning.

Available for employment on weekends, nights, and days

Critical thinking abilities and the capacity to solve issues independently

Why do our sales team members like their jobs at Sleep Country Canada/Dormez-vous?

This full-time, industry-leading commissioned position will inspire and enable you to go above and beyond to improve our clients' lives and develop into a real sleep expert.

You might make up to \$70,000 annually based on our national average sales commission and bonus earnings. These numbers don't reflect a minimum income guarantee; rather, they are historical averages.

Your earning potential is limitless!

Financial incentives and sales competitions

An inclusive and diverse workplace

We'll put money into you and provide you in-depth instruction on how to sell our goods and services.

Availability of training and development resources

Complete dental and medical coverage as well as a deferred profit-sharing scheme

A \$250.00 annual wellness credit may be used for any goods or services that enhance your health and well-being, such as workout gear, hiking shoes, nutrition counseling, yoga attire, or health evaluations.

Enjoy some of the greatest sleep products in the world by participating in the Associate Discount Program.

Top-up benefits for parental and maternity leave

Program for Tuition Reimbursement that addresses both professional and personal growth

Awards for long service, festivities, and other social gatherings

Program for Associate Referrals

Paid time off to volunteer at your preferred local charity

Waterstone Human Capital named it one of Canada's Most Admired Corporate Cultures in 2023.

Extra Details

In order to screen for employability or appropriateness, our hiring process uses a variety of screening technologies, including artificial intelligence (AI). Every application is reviewed by human recruiters.

Dedication to Belonging, Diversity, Inclusion, and Equity (EDI&B)

In order to better understand and fulfill the needs of our clients and the communities we serve, we are dedicated to creating an inclusive and diverse workplace culture. Every job candidate should be treated equally and with respect regardless of their color, national or ethnic origin, religion, age, gender, sexual orientation, or handicap. Accommodations are accessible at every level of the hiring process upon request.

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